



Jack Hu @ Sai Phyo Aung

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[LinkedIn](#)

Gender : Male

Birthdate : March 2, 1995

Nationality : Myanmar

Marital Status : Single

<https://saiphyoang.com/> (my personal portfolio website)

About Me

- With a diverse background encompassing roles such as PMO, Project Manager, Head of E-commerce Operations, Consultant, Transport Manager, and Shipping & Logistics Manager across multiple industries including banking, e-commerce, logistics, international trading, production and manufacturing, FMCG trading, and distribution, I bring a wealth of experience and a proven track record of success.
- Throughout my career, I have consistently demonstrated my ability to navigate complex challenges and drive operational efficiency across diverse business environments. I excel in understanding user expectations and market dynamics, allowing me to proactively identify opportunities for improvement and implement effective solutions.
- In my various roles, I have successfully led cross-functional teams, streamlined processes, and optimized resources to achieve tangible results. My strategic mindset and hands-on approach have enabled me to overcome obstacles and deliver impactful outcomes, contributing to the success of each organization I have served.
- I am passionate about driving continuous improvement and thrive in dynamic and fast-paced environments where I can leverage my expertise to drive positive change. With a strong foundation in project management, e-commerce operations, and logistics, I am well-equipped to tackle new challenges and make a meaningful impact in any role I undertake.

Strength

Learner	Individualization
Achiever	Strategic
Analytical	Versatile

Language & Skill



Collaborative Leadership	Communication
Operations Management	Problem Solving
Process Improvement	Operational Excellence
People Development	Strategic Planning
Leadership	Logistics & Warehouse Ops
MS Office, Google Suite	Project Management
Business Analytics	Critical Thinking
Management Consulting	Business Insights
Business Transformation	Revenue Generation
E-commerce	Consumer Internet

Education



Value Enablers' Academy / Lean Six Sigma Green Belt

[Website](#)

3/2024 - 12/2024

It offers a comprehensive training program designed to equip participants with the knowledge and skills needed to lead process improvement projects within organizations. The training covers the principles and methodologies of both Lean and Six Sigma, combining the efficiency-focused approach of Lean with the data-driven problem-solving techniques of Six Sigma including statistical analysis tools and techniques, process mapping, root cause analysis, and project management methodologies.

Parami International University | IDRAC / MBA

[PIU LinkedIn Profile](#)

9/2023 - Present

PIU offers a dynamic France MBA program emphasizing practical learning, international exposure, and industry-specific expertise. With a diverse curriculum covering management, marketing, finance, entrepreneurship, and leadership, students engage in hands-on projects, internships, and international study trips to develop real-world business skills. Through guest lectures and networking opportunities, graduates emerge as adaptable leaders ready to navigate the complexities of the global market and drive innovation in their respective fields.

SHRM Result A+	IBE Result A
OM Result A+	EI Result B+





British Chamber of Commerce | London Business University / Certificate in Business Analytics

[BCC Myanmar & LBU](#)

9/2023 - 10/2023

This course helps develop the competency and skills in problem solving, business modeling and data visualization using several tools.

[LBU Certificate in Business Analytics](#)

Myanmar Maritime University / BE.ME

<http://www.mmu.edu.mm/>

11/2011 - 11/2016



Myanmar Maritime University (MMU) in Thanlyin, Yangon, Myanmar, founded in 2002, is a leading institution offering accredited undergraduate and postgraduate programs in maritime studies, engineering, navigation, and maritime management. With state-of-the-art facilities, experienced faculty, industry partnerships, and a commitment to research and innovation, MMU prepares students for successful careers in the global maritime industry while promoting internationalization and collaboration with maritime universities worldwide.

[MMU Bonafide Certificate - BE.ME](#)

Experience



New Power Group / PMO, Head of Operations

mmnewpower.com

Renewable energy, Automobiles, Heavy machinery, Industrial manufacturing and International trading

10/2024 - Present

New Power Group operates across multiple strategic sectors including renewable energy, automobiles, heavy machinery, industrial manufacturing and international trading with a commitment to quality, innovation, and sustainability, we deliver solutions that strengthen industries, empower communities, and drive national progress.

JD Highlights:

- **Strategic Planning & Execution:** Collaborate with the CEO on strategic planning initiatives, prioritizing and translating company goals into actionable projects and timelines.
- **PMO Oversight:** Establish and manage the Project Management Office, overseeing the planning, execution, and delivery of cross-functional projects critical to business growth and transformation.
- **Operations Leadership:** Lead the operations team to drive process optimization, efficiency, and productivity improvements across departments.
- **Cross-Departmental Coordination:** Act as a liaison between the CEO and various business units, ensuring alignment and coordination on strategic initiatives and operational goals.
- **Resource Management:** Oversee budgeting, staffing, and resource allocation for projects and operational functions to maximize organizational performance.
- **Performance Monitoring:** Develop and monitor key performance

indicators (KPIs) and metrics, reporting progress to the CEO and recommending adjustments as needed.

- Risk Management: Identify operational and project-related risks, creating and implementing mitigation strategies.
- Stakeholder Communication: Provide regular project and operational updates to stakeholders, facilitating transparency and decision-making.
- Continuous Improvement: Lead initiatives focused on process improvement, cost optimization, and innovation within operations and project management practices.
- Change Management: Drive change management efforts across the organization, fostering a culture of adaptability and continuous improvement.

Achievements:

- TBD

Kanbawza Bank Limited (KBZ) / PMO, Strategic Planning & Logistics Manager

<https://www.kbzbank.com/en/>

Banking

9/2022 - 9/2024



KBZ Bank Limited (KBZ Bank) was established in 1995, serving over two decades, and it is one of the leading private banks in Myanmar. It is now a prominent financial institution in the country providing a wide range of banking services, including retail banking, corporate banking and commercial banking. The bank has the widest network of branching across Myanmar among other private banking sectors, contributing to the economic development of the nation and driving the success of entrepreneurs, businesses and communities.

JD Highlights:

- Direct and oversee the teams of Transport & Fleet, Logistics and Product Support. (Supervise 8 direct reports; Team Size - 60 ppl)
- Coach, mentor and develop direct reports and manage high performing teams
- Support VCGM and DVCGMs in executing the business plans for structuring and innovating highly relevant financial solutions to deepen account adoption and to reach more customers at lower cost, in line with the overall bank's strategy of driving nation-wide financial inclusion.
- Lead the planning, execution, and closure of strategic projects within the assigned portfolio, ensuring alignment with organizational goals.
- Develop and implement operational strategies aligned with the overall goals and mission of the bank.
- Ensure operational excellence by optimizing processes in cash transportation & operations.
- Take ownership of running Doorstep Banking Services and Process Improvement (B2B, B2C, C2B, C2C)
- Identify potential risks, develop mitigation strategies, and plans.
- Prepare annual budget and execute strategic initiatives of Smart Cash & Network Logistics Department.

Achievements:

- Improved operational efficiency, 20% increased in transport logistics productivity. (Achieved in Q2 2023)
- Improved DSB material inventory accuracy by 100%.

- Successfully fulfilled Doorstep Banking Orders increased ≈400% in Q4 2023 compared to Q4 2022 by optimizing resource utilization. Onboarded more than 60 HN customers with more than 100 outlets of collection and delivery. Saving more than half a million of USD.
- Contribution to the International Finance Award 2023: Best Cash Management Bank - Myanmar 2023
- Cash Management System
- Transport Management System
- Successfully integrated Omnichannel Fulfillment (Card & Cheque Distribution, Liquidity Support, KBZPay Agents E-money reconciliation, Doorstep Banking Services)
- Resource Utilization Improvements (Remodeling Transportation & Cash Handling: systems utilization, process streamlining, task specialization, team restructuring)
- Biometric Security Access Control
- Regional Transport Hubs (MLM & MHL hubs)
- Incentive Programs



Vivo Co.,Ltd & Gofresh / Project Manager (Contract)

Manufacturing, FMCG Trading and Distribution, E-commerce
6/2022 - 11/2022

Vivo is one of the biggest distribution companies with 50,000 retail points and it takes care of both locally produced FMCG products and also internationally imported brands to Myanmar consumers. It also caters for the sectors like Cosmetic, Industrial Manufacturing and Logistics services to provide the best products and services in Myanmar.

GoFresh is an online shopping platform based in Myanmar. It offers a wide range of products, especially groceries, fresh produce, and more delivered to the customers' doorstep.

JD Highlights:

- Led the project: "E-Commerce, Warehouse & Distribution Channels Integration and Implementation" (Invenzo, Odoo, Aim-force)

Achievements:

- Integration of e-commerce platforms, inventory management system and distribution management system (including FM collection and LM delivery).
- Optimal resource utilization of internal and third-party for the project efficiency.



Mogo Co.,Ltd / Head of Operations

E-commerce
6/2021 - 3/2022

Mogo Co.,Ltd / Logistics Manager

E-commerce
8/2020 - 5/2021

Mogozay.com is an e-commerce platform offering a wide range of products including electronics, fashion items, home appliances, beauty products, groceries, and more allowing users to browse products, make

purchases, and have them delivered to their doorstep.

JD Highlights:

- Lead the teams of FM/LM Logistics, Warehouse, Logistics Support, Customer Service Operation & Merchant Support. (Supervise 5 direct reports; Team Size - 50 ppl)
- Evaluate P&L, ROI and formulate business strategy and design policies aligned with overall strategy.
- Manage contracts and relations with customers, vendors, partners and other stakeholders.

Achievements:

- Improved inventory accuracy by 100% at the end of Q4 2020. (Consigned, After-sale, Merchandise, Packaging, Seasonal or Promotional Items)
- LMS (FM/LM runsheet system for creating, optimizing and dispatching routes).
- Establishment of centralized and decentralized sortation networks for hubs for operational & distribution efficiency.
- WMS to improve inventory accuracy and order fulfillment rate.
- 4PL deliveries Initiatives (Taunggyi, Mawlamyine, Patheingyi, Bago)
- Organizational tactics and structural enhancements (fostering flat organizational culture and collaboration among team members).
- Implementation of Fleet Management System.
- Business operations continuity despite COVID-19.

Bagan Ayar Co.,Ltd / BD Consultant (Contract)

Logistics

7/2019 - 2/2020



Bagan Ayar is a 3rd party logistics service provider specializing in managing the first-mile and last-mile segments of the supply chain, seamlessly collecting goods from suppliers and efficiently delivering them to end consumers across the country by leveraging its established transportation network domestically.

JD Highlights:

- Improve/create SOP for internal and external procedures.
- Conduct workshops to train employees on updated protocols and rules.
- Monitor the process to keep on track and to avoid any distortion.
- Bridge local marketplace

Achievements:

- Improved collection and delivery lead-time.
- Last Mile Logistics SOP for streamlining processes, improving efficiency, and maintaining consistency in operations.
- Facilitate workshops to train employees on updated processes, fostering skill development, and ensuring smooth implementation of the procedures and protocols.

[Daraz Myanmar Co.,Ltd \(shop.com.mm, Alibaba Group\)](#) /

Transport Manager

E-commerce

3/2018 - 6/2019



Shop is renowned for offering a convenient online shopping experience

to consumers in Myanmar and stands as one of the premier e-commerce firms in the nation. In 2018, Alibaba Group of Companies acquired Daraz and its subsidiaries, which were established in Bangladesh, Pakistan, Nepal, Myanmar, and Sri Lanka.

JD Highlights:

- Lead the Transport team: 3PL KAM, Fleet Mgr, Analyst (planning, identifying needs, giving objectives, debriefing KPIs, organizing training) (Supervise 5 direct reports; Team Size - 5 ppl)
- Analyze and optimize the logistics network performances in terms of lead-time, quality & cost.
- Maintain the relationship with third party logistics, negotiate contracts, measure and improve performances in terms of lead-time, quality & cost and work with inhouse FM/LM teams.

Achievements:

- Achieved Above 95% First Mile KPIs within one week in Mar 2018. (previously lower than 80%)
- Implementation of a comprehensive 3rd Party Logistics Performance Management System.
- Developed a tailored shipping fee matrix for Myanmar, ensuring transparency and competitiveness in pricing while meeting market demands.
- Process improvements for Package Handover, Failed Deliveries/Reprocessing, and After-sales>Returns.
- Initiated backlog report process, enabling proactive handling of pending orders to ensure timely order fulfillments.
- Achieved nationwide delivery coverage by collaborating with 3PLs. (138 tsp)

Unity Sports Co.,Ltd.

Unity Sports Co.,Ltd / Shipping Manager

Manufacturing & Production (Goalie Gloves)

7/2016 - 12/2017

Unity Sports is a Taiwanese-owned CMP enterprise specializing in the manufacturing and production of Goalie Gloves for renowned sport brands such as Uhlsport (Germany) and Umbro (UK), with distribution to designated international markets.

JD Highlights:

- Arrange cargo shipments and transportation by air, sea or land in order to meet the customers' expectations.
- Manage customs brokerage for import and export procedures.
- Ensure all activities are in compliance with local government rules & regulations.

Achievements:

- Cost Control
- Standardized Shipping & Expenses Dashboard for Management

Hobby

	Table Tennis
	Swimming
	Reading
	Music
	Hiking
	Weight Training